

GENERAL INFORMATION	
Name of the Organization	ETN Bulgaria Gateway
PIC	928861234
OID	-
Acronym	ETN
Type of organisation – according to E+ eform options	SME
Country	Bulgaria
City	Sofia
Region where the partner is based	
Type of organisation	
Is your organisation a public body?	no
Is your organisation a non-profit?	no

BACKGROUND & EXPERIENCE
<p>ETN Bulgaria Gateway is a international mobility and training agency, that has gained and developed expertise in design of content for training programs related to different target groups of young people, educational and economic integration of low skilled young people and people from disadvantaged social groups.</p> <p>The main activities of ETN Bulgaria Gateway are related to consulting and development of educational, employment and youth practices on national, regional and local level, elaboration of strategic documents, concerning education, training and youth, organization and implementation of trainings courses and work practices.</p> <p>As partner of schools from all over Europe it has become the best and most successful Bulgarian work experience provider agency in the education sector.</p> <p>With a professional and committed team, Bulgaria Gateway ensures consistency and quality, delivering world class services in a professional outstanding standard.</p>
<p>Describe expertise and competences within the consortium directly relating to the planned project activities.</p> <p>ETN develops and implements training programs tailored on the real needs of the learners, based on the achievement of effective results, using different blended training methodology, adapted to the specific learner's expectations and needs. The ETN staff and experts have a consolidated experience in different</p>

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topics related to entrepreneurship management and development and on personal and professional development, including transversal topics addressing the time and stress management or conflicts and barriers in the workplace. The ETN staff and experts deliver training courses and mentoring and coaching activities to individuals or groups, to sustain this process and to achieve the mentioned goals. EPT designs specific tools to reach and communicate with different target groups in order to deep engage and involve them into the related topics. ETN develops, reinforce and strengths personal skills to acquire new knowledge and competences, giving to them the tools and knowledge how to build and interact with and within networks at international level, supporting the process to allow them to improve their lives, improve the lives of their communities, and to influence other people elsewhere to take action. The main area on which ETN works are Cultural and Creative sector, where foster the development of artistic talents with a special attention toward those ones coming from disadvantaged groups. ETN is constantly developing and testing new innovative training approaches and methodologies, in face to face sessions and in distance learning, with the aim to better respond to the current needs of the learners, to higher their motivation to learn, to stimulate their personal and professional development, to update learner's skills and on the end to overcome obstacles and barriers in the learning process and on the business and professional life. Overall, the ETN teaching approach is based on the self-development of the learner's competences, in bringing out the learner's talents and abilities by stimulating him/her to express his/her skills by overcoming the barriers imposed by different conflict or crisis situations.

Name of staff member <i>(Primarily responsible for managing and implementing the project)</i>	Description of relevant skills and experience, including, where appropriate, a list of recent publications related to the domain of the project
Mira Nedyalkova	Agency Director of ETN Bulgaria Gateway with experience of 15 years.
Mihaela Zoeva	Business Manager working at ETN Bulgaria Gateway for 10years .
Stanimir Stoyanov	Coordinator for European projects.

LEGAL REPRESENTATIVE	
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